

## Income/Expense Projections - No Dues Increase

	Income (Detailed below)	4% Expense Increase	*Annual Income/ Loss
<b>2010-11</b>	1,655,092	1,650,291	4,801
<b>2011-12</b>	1,709,895	1,716,303	-6,408
<b>2012-13</b>	1,766,291	1,784,955	-18,664

### Income

2007-08 (Actual)		2008-09 (Actual)		2010-11 (4,200 members)	
Mandatory Dues	608,220	Mandatory Dues	629,800	Mandatory Dues	630,000
*Other Income	911,528	*Other Income	897,197	*Other Income	956,819
<b>Total Income</b>	<b>1,550,388</b>	<b>Total Income</b>	<b>1,535,897</b>	<b>Total Income</b>	<b>1,586,819</b>

### Income (cont.)

2010-11 (4,400 members)		2011-12 (4,500 members)		2012-13 (4,600 members)	
Mandatory Dues	660,000	Mandatory Dues	675,000	Mandatory Dues	690,000
*Other Income	995,092	*Other Income	1,034,895	*Other Income	1,076,291
<b>Total Income</b>	<b>1,655,092</b>	<b>Total Income</b>	<b>1,709,895</b>	<b>Total Income</b>	<b>1,766,291</b>

\*Other Income includes all income except for mandatory dues, e.g. CLE, Access Cards, VLP, Publications, etc. Previous 4-year average growth of Other Income was 12.5%. Fiscal year 2009 Other Income growth was -2%, FY 2010 Other Income was budgeted at 11.3% growth. Based on these averages and the current economy, we are projecting a 4% Other Income growth for fiscal years 2011-2013.

Previous 4-year expense increase averaged 10%. Fiscal year 2009 expense increase was 2%, FY 2010 was budget at a 7.4% expense increase. We are projecting a 4% expense increase for fiscal years 2011-2013.

**These figures are based on projections of future income and expenses. The projections are based on past experience, current information and the best judgment of the MCB staff. Future events and factors now unknown could materially affect these projections.**